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# Ellen Makofsky:

People are often reluctant to visit an elder law attorney. They think it's too late, they didn't make a plan before and there's nothing that can be done. It's never too late. It's really important to seek out an elder law attorney who takes care of elder law matters every single day. Because there are so many complex rules and regulations that if you're not doing it every day, you're going to miss something and give the wrong advice to the client.

When a client comes into my office, I spend a lot of time discussing with the client what is the family relationship? What are the health needs of the individual? And I will go over the finances very, very carefully, so I know exactly what needs to be protected. I have to understand what there is in order to protect it.

#### Janine:

I felt with Ellen, I was able to speak freely. She gives good sound advice, helping you make a great decision for yourself.

## Ellen Makofsky:

I will usually spend an hour and a half to sometimes two and a half hours discussing the full problem with the client and often with the clients' families, whether in-person or by conference call with maybe the son and daughter on the phone, all adding their own concerns and questions.

#### Paul Amundson:

The association with Ellen and this law firm has been exceptional. You're not a number here, you're an individual and every individual has certain needs and she explores that and she comes up with a plan that fits what your needs are.

### Ellen Makofsky:

Once I have all of the information, I will usually present a few different options to the client and we'll determine how to move forward. Once the plan has been decided upon, then we help the client effectuate that plan, knowing they've accomplished what they've set out to do.